



CONTACT: Samantha Feld
Douglas Elliman
(212) 891-7735
samantha.feld@elliman.com

Stephen Larkin
Douglas Elliman
(212) 891-7042
Stephen.Larkin@elliman.com

FOR IMMEDIATE RELEASE

Douglas Elliman Realty Welcomes Another A-List Agent: Julian Cohen

Nationally Celebrated at the Forefront of Florida's Luxury Market, Top-Producer Joins Elliman in the Miami Beach Office

MIAMI, FL – (March 22, 2022) – [Douglas Elliman Realty](#), one of the largest residential real estate brokerages in the United States, is pleased to announce that Julian Cohen, nationally recognized as a star of South Florida real estate, has returned to the firm as an agent in the Miami Beach office. With a track record that reflects an impressive global network, historic sales and \$200 million in sales in a little over a year, Cohen's talent and trajectory align brilliantly with Douglas Elliman's growing Florida business.

"It's especially exciting to welcome Julian Cohen back to the Douglas Elliman family. Julian learned to fly with us early in his career and is now returning to the firm soaring at the top of his field," said Jay Phillip Parker, CEO of Douglas Elliman Florida. "We are thrilled to have Julian on the team and are firmly committed to exhausting all our resources to help him realize his true potential. He is an agent who embodies passion, ingenuity and grace – a powerful combination of traits that underscores every one of his achievements and client relationships."

"Returning to Douglas Elliman is an important milestone for me, signifying not only how much I have accomplished but also how much more I can achieve," said Julian Cohen, agent at Douglas Elliman Realty. "Douglas Elliman is the perfect place for me. I am proud to be a part of the brokerage that is changing the residential game in Florida by empowering its agents with the best tools, the best branding, and amazing leadership that prioritizes company culture."

Cohen has spent the past 15 years honing his craft in a career punctuated by historic sales and accolades, such as being named to the national "30 Under 30" list. He jumped headfirst into residential sales in 2007 in New York City. In 2011, the Miami native decided to establish roots for his business at home in Florida, transitioning onto a highly regarded group at Coldwell Banker. During his tenure there, Cohen established his reputation as a top producer by setting numerous price records including the \$47,000,000 sale of 3 Indian



Creek Village and the \$33,000,000 penthouse at ARTE. It was his success as a team leader that earned Cohen an invitation to the Jills Zeder Group, where he closed \$200 million in sales since December 2020 alone, with another \$16.3 million currently in contract.

Conversant in English, French and Spanish, Cohen is uniquely suited for Miami's increasingly global market. He will service clients out of the Miami Beach office at 1111 Lincoln Road with his signature personalized attention to detail and ability to negotiate complex real estate transactions.

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About Douglas Elliman Inc.

Douglas Elliman Inc. (NYSE: DOUG, "Douglas Elliman") owns Douglas Elliman Realty, LLC, which is one of the largest residential brokerage companies in the New York metropolitan area, which includes New York City, Long Island, Westchester, Connecticut, New Jersey and the Hamptons, and the sixth largest in the U.S., with operations in California, Colorado, Texas, Florida and Massachusetts. In addition, Douglas Elliman sources, uses and invests in early-stage, disruptive property technology ("PropTech") solutions and companies and provides other real estate services, including development marketing, property management and settlement and escrow services in select markets. Additional information concerning Douglas Elliman is available on its website, www.elliman.com.

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