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**EMBARGO until 12 p.m. PT, January 26, 2023**

## **Douglas Elliman Welcomes Orange County Powerhouse John Stanaland Group**

*Top-producing agent team with deep roots in coastal real estate joins national brokerage in Newport Beach.*

**Newport Beach, Calif. (January 26, 2023):** [Douglas Elliman Realty](#), one of the largest residential real estate brokerages in the United States, announced today that top-producing Orange County agent team, The John Stanaland Group has joined the firm. A fifth-generation real estate professional, Stanaland and his eleven-member team will be based out of Elliman's Newport Beach office.

A Laguna Beach native whose family history in Orange County real estate dates back to his great-great-grandfather in 1919, Stanaland is an established authority on Pacific coast property in the region, with a series of record-setting listings and more than \$4.5 billion in total sales. Stanaland's team includes his wife, Rachel, son Trevor, as well as Logan Montgomery, Andrew Ly, Brenda Milan, Deb Robinson, Gary McCord, Morgan Just, Mitch Frisch, Taylor Nelson, and Mariam Bell.

"Douglas Elliman's presence in Southern California grows stronger by the day," said Howard M. Lorber, Executive Chairman of Douglas Elliman. "I am confident that John and his team will help us to accelerate that growth and strengthen our standing in Orange County."

"John and his family's roots in Orange County real estate run deep," said Scott Durkin, Chief Executive Officer of Douglas Elliman Realty. "I look forward to watching him and his team grow here for many years to come."

In 2022, the team closed more than \$300 million in sales volume while shattering records with two of the highest sales in Monarch Bay; the highest sale in Monarch Beach Resort history; most expensive sale in Laguna Niguel and the Strand for the year and the third highest sale in Coto de Caza. Additionally, the team also responsible for four of the five highest condo sales in all of Orange County.

"The John Stanaland Group brings enviable expertise in the coastal Orange County market," said Stephen Kotler, CEO of Douglas Elliman's Western Region. "Their dedication to providing clients with exceptional service and personal attention will be right at home here at Elliman."

Some of the team's current listings include 13 Old Ranch Road in Laguna Niguel listed for \$48,888,888, 11 Montage Way and 900 Gainsborough Drive in Laguna Beach listed for \$39,700,000 and \$10,995,000 respectively.

“As a national brokerage with more than a century of history behind it, Douglas Elliman clearly shares our appreciation for the value of heritage in this business,” said Stanaland. “With the considerable resources and global reach they provide, I am excited to invest in the future growth of the Stanaland team alongside this great company.”

John believes in carrying on his family’s century-long legacy of extraordinary vision and market insight, with a nuanced understanding of every enclave and amenity. Outside of work, John enjoys deep sea fishing and is extremely active with the Pacific Marine Mammal Center, a nonprofit organization that rescues, rehabilitates, and releases marine mammals and inspires ocean stewardship and for which his wife Rachel is on the board. John supports the organization by transporting rehabilitated seals on his boat to release them back into the ocean.

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Douglas Elliman Inc. (NYSE: DOUG, “Douglas Elliman”) owns Douglas Elliman Realty, LLC, which is one of the largest residential brokerage companies in the United States with operations in New York, Florida, California, Texas, Colorado, Nevada, Massachusetts, Connecticut, Maryland, Virginia and Washington, D.C. In addition, Douglas Elliman sources, uses and invests in early-stage, disruptive property technology (“PropTech”) solutions and companies and provides other real estate services, including development marketing, property management and settlement and escrow services in select markets. Additional information concerning Douglas Elliman Realty is available on its website, [www.elliman.com](http://www.elliman.com).

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