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FOR IMMEDIATE RELEASE

Top Agent Jason Saks Joins The Altman Brothers Team at Douglas Elliman

With More Than \$100 Million in Sales Volume since 2020, Saks will Represent the Team in San Diego

San Diego, Calif. (November 28, 2022) — [Douglas Elliman Realty](#), one of the largest independent residential real estate brokerages in the United States, is pleased to announce that Jason Saks has joined The Altman Brothers team at Douglas Elliman. A leading agent with luxury market experience, Saks has closed more than \$100 million in sales volume since 2020. Saks will take on his new role at the brokerage's San Diego office located at 1615 Murray Canyon Rd, Suite 110, Mission Valley East.

With his strong work ethic, dedication, and exceptional ability to craft a deal, Saks is one of San Diego's top luxury real estate agents, responsible for record-breaking deals and a career sales volume of more than \$100 million. Notable sales include 7411 Hillside in La Jolla, which sold for \$4.6 million, 7756 Saint Andrews and 7364 Saint Andrews in Rancho Santa Fe, which closed for \$6.15 million and \$4.35 million, respectively.

"Jason is a force to reckon with when it comes to the San Diego market," said Stephen Kotler, CEO of Douglas Elliman Realty's Western Region. "He is an agent who embodies passion, ingenuity and grace – a powerful combination of traits that underscores every one of his achievements and client relationships. I am thrilled to welcome him to our firm and to one of the best teams in the business."

Helmed by brothers Matt and Josh alongside Josh's wife, Heather, The Altman Brothers Team was ranked one of California's top teams in 2021, with more than \$1.46 billion in sales volume, and has appeared on Bravo's *Million Dollar Listing Los Angeles*. Following close behind the September announcement of plans to open a second standalone office, in Orange County, the team's further expansion to San Diego is a testament to their growth in the state, propelled by record-shattering sales and iconic listings.

Some of The Altman Brothers' San Diego notable sales include:

- The iconic Razor House that closed for a record-breaking price of \$20.8 million
- 9860 La Jolla Rarms Road sold for \$17,250,000
- 9811 Black Gold Rd sold fo \$10,995,000

The team's current listings in the region include:

- 6340 Camino De La Costa, La Jolla listed at \$45,000,000
- 1127 F Ave, Coronado listed at \$32,000,000
- 532 Neptune Ave, Encinitas listed at 19,995,000

"I am thrilled to align myself with the best team in the business," says Saks. "I am excited to be part of Douglas Elliman – the firm that is consistently empowering its agents with the best tools, the best branding, and amazing leadership that prioritizes company culture."

"Jason brings a lot to the table for us," said Josh Altman. "His experience in the industry combined with his encyclopedic knowledge of the market will allow him to offer our clients a Big Picture sales experience."

“The team has grown tremendously in the recent years,” added Matt Altman. “I’m confident that Jason’s comprehensive expertise will help us accelerate that growth as we continue to expand.”

“I have always admired Jason’s work ethic and personal character,” said Heather Altman. “He is known to go the extra mile for his clients, and I am thrilled that he will be joining our team.”

Saks grew up in an entrepreneurial family in Long Island, NY, and entered the family business of successful retail stores across New York City. After relocating to the West Coast in 2003 and settling in San Diego, where he continued to own and operate retail stores, he became involved in real estate investments, renovating properties and acquiring personal real estate. He later launched a direct-to-consumer manufacturing company with the founders and executives of TUMI, before exiting to focus on real estate. A committed Californian, Saks lives in Rancho Santa Fe with his wife and daughter but still makes time to visit his hometown of New York.

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