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**FOR IMMEDIATE RELEASE**

**Douglas Elliman Realty Honors Top-Performing Agents of 2021,  
Announcing Westchester & Connecticut Winners of The Firm's Annual Ellie Awards**

*Douglas Elliman 2021 Total Sales Volume Tops \$51.2 Billion in Closed Sales*

**New York, NY** – (March 10, 2022) – On March 10, [Douglas Elliman Realty](#), one of the largest independent residential real estate brokerages in the United States, announced the winners of the 2022 Ellie Awards, which honor the firm's top performing agents throughout the nation for 2021. Top performers from both Westchester and Connecticut were among the honorees this year.

"We are enormously proud of our unflinching agents and teams who contributed to the enormous success we achieved in 2021," said Howard M. Lorber, Executive Chairman of Douglas Elliman Realty. "It is because of their dedication and hard work that we were able to shatter our sales record with more than \$51 billion in sales volume. A monumental year by any measurement."

"While 2021 was another challenging year, our talented agents drove our extraordinary growth through their creativity, collaborative work ethic and entrepreneurial spirit," said Scott Durkin, Chief Executive Officer of Douglas Elliman Realty. "I am incredibly proud of their collective and individual achievements as well as their personal and industry-wide sales records. I am honored to present them with these well-deserved Ellie Awards."

Nationwide sales for Douglas Elliman in 2021 totaled \$51.2 billion as the company continued its nationwide growth into new markets. The firm was responsible for approximately 59,550 sales and rental transactions.

In 2021, not only did the firm set the record for the most expensive home sold in Putnam County this year, but it participated in two of the highest sales in Greenwich, including Tommy Hilfiger's home at 30 John Street which sold for \$45 million. Westchester's combined sales volume increased 9% year-over-year to \$483 million and average sales price was up 13%. In Connecticut, the combined sales volume increased an astounding 135%, to \$532 million. Here, the average sales price rose 31%.

"It is my honor to return to Elliman as a regional head, at a time where our agents continue to prove themselves resilient," said Richard Ferrari, President and CEO of Douglas Elliman New York City and Northeast Region. "With another year of uncertainty under our belt, I am impressed by this group's relentless focus and dedication which led to record-breaking sales prices. We are thrilled to celebrate our agents' greatest achievements this year and thank them for their contributions to Elliman's continued success."

**WESTCHESTER**

## **AWARDS BY GCI**

Earning first place for Top Medium Team by GCI is The Strong Oestreich Team, followed by The Oliveira Team (#2) and The Jennifer Leahy Team (#3). First place for Top Small Team by GCI is The DeBellis Team, followed by The Akin Pinkas Team (#2) and The Miguel Cabrera Team (#3).

Earning first place for Top Agent by GCI is Margaret Harrington, followed by Glorianne Mattesi (#2), Sally Slater (#3), Maura McSpedon (#4) and Ilisa Crosby (#5).

## **AWARDS BY VOLUME**

In the Top Medium Team by Sales Volume category is The Strong Oestreich Team, followed by The Oliveira Team (#2) and The Jennifer Leahy Team (#3). First place for Top Small Team by Sales Volume is The DeBellis Team, followed by The Akin Pinkas Team (#2) and The Miguel Cabrera Team (#3).

In the Top Agent by Sales Volume category is Margaret Harrington, followed by Glorianne Mattesi (#2), Sally Slater (#3), Maura McSpedon (#4) and Vincent Vetrano (#5).

## **AWARDS BY TRANSACTIONS**

The Top Medium Team by Transactions is The Strong Oestreich Team, followed by The Oliveira Team (#2) and The Jennifer Leahy Team (#3). The Top Small Team by Transactions is The DeBellis Team, followed by The Akin Pinkas Team (#2).

The Top Agent by Transactions is Glorianne Mattesi, followed by Margaret Harrington (#2), Vincent Vetrano (#3), Maura McSpedon (#4) and Ilisa Crosby (#5).

## **CONNECTICUT**

### **AWARDS BY GCI**

Earning first place for Top Medium Team by GCI is The Jennifer Leahy Team, followed by the Elwell at Elliman Team (#2) and The Strong Oestreich Team (#3). First place for Top Small Team by GCI is The Monica Webster Team, followed by The Magnuson Tamigian Group (#2).

Earning first place for Top Agent by GCI is Sally Slater, followed by Evangela Brock (#2), Mary Ann Clark (#3), Linda D. Michonski (#4) and Remy Cook (#5).

### **AWARDS BY VOLUME**

In the Top Medium Team by Sales Volume category is The Jennifer Leahy Team, followed by the Elwell at Elliman Team (#2) and The Strong Oestreich Team (#3). First place for Top Small Team by Sales Volume is The Monica Webster Team, followed by The Magnuson Tamigian Group (#2).

In the Top Agent by Sales Volume category is Sally Slater, followed by Evangela Brock (#2), Mary Ann Clark (#3), Remy Cook (#4) and Linda Michonski (#5).

## **AWARDS BY TRANSACTIONS**

The Top Medium Team by Transactions is The Jennifer Leahy Team, followed by the Elwell at Elliman Team (#2). The Top Small Team by Transactions is The Monica Webster Team.

The Top Agent by Transactions is Evangela Brock, followed by Mary Ann Clark (#2), William Martin (#3) and Linda Michonski (#4).

## **PINNACLE CLUB AWARDS**

The prestigious Pinnacle Club Award winners, presented to Westchester and Connecticut agents and teams who made over \$1 million in 2021 included the Elwell at Elliman Team (Connecticut), Margaret Harrington (Westchester), The Jennifer Leahy Team (Connecticut and Westchester), Sally Slater (Connecticut), The Strong Oestreich Team (Westchester),

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### **About Douglas Elliman Inc.**

Douglas Elliman Inc. (NYSE: DOUG, "Douglas Elliman") owns Douglas Elliman Realty, LLC, which is one of the largest residential brokerage companies in the New York metropolitan area, which includes New York City, Long Island, Westchester, Connecticut, New Jersey and the Hamptons, and the sixth largest in the U.S., with operations in California, Colorado, Texas, Florida and Massachusetts. In addition, Douglas Elliman sources, uses and invests in early-stage, disruptive property technology ("PropTech") solutions and companies and provides other real estate services, including development marketing, property management and settlement and escrow services in select markets. Additional information concerning Douglas Elliman is available on its website, [www.elliman.com](http://www.elliman.com).

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