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## FOR IMMEDIATE RELEASE

### **Douglas Elliman Realty Honors Top-Performing Agents of 2021, Announcing Texas Winners of The Firm's Annual Ellie Awards**

*Douglas Elliman 2021 Total Sales Volume Tops \$51.2 Billion in Closed Sales*

**Houston, TX** – (March 10, 2022) - On March 10, [Douglas Elliman Realty](#), one of the largest independent residential real estate brokerages in the United States, announced the winners of the 2022 Ellie Awards, which honor the firm's top performing agents throughout the nation for 2021. Top performers from Austin, Dallas, and Houston, Texas, were among the honorees this year.

"We are enormously proud of our unflagging agents and teams who contributed to the enormous success we achieved in 2021," said Howard M. Lorber, Executive Chairman of Douglas Elliman Realty. "It is because of their dedication and hard work that we were able to shatter our sales record with more than \$51 billion in sales volume. A monumental year by any measurement."

Nationwide sales for Douglas Elliman in 2021 totaled \$51.2 billion as the company continued its nationwide growth into new markets. The firm was responsible for approximately 59,550 sales and rental transactions.

"While 2021 was another challenging year, our talented agents drove our extraordinary growth through their creativity, collaborative work ethic and entrepreneurial spirit," said Scott Durkin, Chief Executive Officer of Douglas Elliman Realty. "I am incredibly proud of their collective and individual achievements as well as their personal and industry-wide sales records. I am honored to present them with these well-deserved Ellie Awards."

In 2021, the firm closed more than \$937 million in sales volume in Texas, a 105% increase from 2020, and saw a 79% increase in the number of transactions from the prior year.

"This past year was special for Texas. We expanded our footprint to Austin and Dallas, opened new offices, and welcomed more than 200 outstanding brokers to the team," said Stephen Kotler, Chief Executive Officer of Douglas Elliman Realty's Western

Region. “We are thrilled to celebrate the impressive achievements of our brokers in 2021 and are looking forward to their continued success in 2022.”

## **AWARDS BY GCI**

The Top Agent by GCI is Moni Bohnisch, followed by Rosie Meyers (#2), Richard Ray (#3), Renay Cohen (#4), Kris Vermelis (#5), James Kwon (#6), Sharon Dreyer (#7), Harris Benson (#8), Lindsey Fenton and Katherine Stinson (tie for #9), Leigh Stubbs (#10), Andy Anand (#11), Beth Cassidy (#12), Stephanie Aron-Weiss (#13), Robin Van Zant (#14), Mark Maniha (#15), Nicholas Moncada (#16), Tracey Smith (#17), Matthew Robins (#18), Laura Mudd (#19), and Cindy Caryl (#20).

Earning first place for Top Team by GCI is the Sheleg Team, followed by The Reed Group (#2), The Banks Group (#3), The Ziegler Team (#4), The Mark Menendez Team (#5), The Kelly Pearson Realty Group (#6), and von Broock Team (#7).

## **AWARDS BY VOLUME**

The Top Agent by Volume is Moni Bohnisch, followed by Rosie Meyers (#2), Richard Ray (#3), Renay Cohen (#4), Kris Vermelis (#5), James Kwon (#6), Harris Benson (#7), Leigh Stubbs (#8), Sharon Dreyer (#9), Lindsey Fenton and Katherine Stinson (tie for #10), Tracey Smith (#11), Stephanie Aron-Weiss (#12), Robin Van Zant (#13), Beth Cassidy (#14), Mark Maniha (#15), Laura Mudd (#16), Nicholas Moncada (#17), Andy Anand (#18), Matthew Robins (#19), and Cindy Caryl (#20).

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## **AWARDS BY TRANSACTIONS**

In first place for Team and Individual Combined Transactions is The Reed Group, followed by Renay Cohen (#2), Richard Ray (#3), Rosie Meyers (#4), The Ziegler Team (#5), Harris Benson (#6), The Banks Group (#7), James Kwon (#8), Moni Bohnisch (#9), and The Mark Menendez Team (#10).

## **TOP RENTAL TEAM, LIFETIME ACHIEVEMENT AWARD AND ROOKIE OF THE YEAR**

The Sheleg Team in Houston was named the top rental team; Houston agents Agatha Brann and Linda Spirtos received the Lifetime Achievement Award for Texas and Rookie of the Year Award respectively.

## **PINNACLE CLUB AWARDS**

The prestigious Pinnacle Club Award winners, presented to agents and teams who made over \$1 million in 2021 included Texas winners: Moni Bohnisch, The Carroll | Eltis Group, Al Coker & Associates, Arthur Greenstein, Cody Maxwell, The Kelly Pearson Realty Group, The Polsky Messer Team, The Reed Group, Jillian Rose, and Sheleg Team.

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**About Douglas Elliman Inc.**

Douglas Elliman Inc. (NYSE: DOUG, “Douglas Elliman”) owns Douglas Elliman Realty, LLC, which is one of the largest residential brokerage companies in the New York metropolitan area, which includes New York City, Long Island, Westchester, Connecticut, New Jersey and the Hamptons, and the sixth largest in the U.S., with operations in California, Colorado, Texas, Florida and Massachusetts. In addition, Douglas Elliman sources, uses and invests in early-stage, disruptive property technology (“PropTech”) solutions and companies and provides other real estate services, including development marketing, property management and settlement and escrow services in select markets. Additional information concerning Douglas Elliman is available on its website, [www.elliman.com](http://www.elliman.com).

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