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FOR IMMEDIATE RELEASE

**Douglas Elliman Realty Honors Top-Performing Agents of 2021,
Announcing Massachusetts Winners of The Firm's Annual Ellie Awards**

Douglas Elliman 2021 Total Sales Volume Tops \$51.2 Billion in Closed Sales

New York, NY – (March 14, 2022) – On March 10, [Douglas Elliman Realty](#), one of the largest independent residential real estate brokerages in the United States, announced the winners of the 2022 Ellie Awards, which honor the firm's top performing agents throughout the nation for 2021. Top performers from Massachusetts were among the honorees this year.

"We are enormously proud of our unflagging agents and teams who contributed to the enormous success we achieved in 2021," said Howard M. Lorber, Executive Chairman of Douglas Elliman Realty. "It is because of their dedication and hard work that we were able to shatter our sales record with more than \$51 billion in sales volume. A monumental year by any measurement."

"While 2021 was another challenging year, our talented agents drove our extraordinary growth through their creativity, collaborative work ethic and entrepreneurial spirit," said Scott Durkin, Chief Executive Officer of Douglas Elliman Realty. "I am incredibly proud of their collective and individual achievements as well as their personal and industry-wide sales records. I am honored to present them with these well-deserved Ellie Awards."

Nationwide sales for Douglas Elliman in 2021 totaled \$51.2 billion as the company continued its nationwide growth into new markets. The firm was responsible for approximately 59,550 sales and rental transactions.

In 2021, the firm achieved an impressive sales volume over \$375 million, a 15% increase in what the region accomplished in 2020 in addition to a 30% increase in number of transactions. Douglas Elliman launched its first-ever new development project in Boston at The Parker, with sales well underway. Already in 2022, the region also participated in the highest residential sale in Weston, MA so far.

"I am proud to return to Elliman as a regional head, and lead a strong group of agents with such hard work and dedication," said Richard Ferrari, President and CEO of Douglas Elliman New York City and Northeast Region. "While it was a difficult year, our agents throughout the Massachusetts region continued to show up for their clients and close deals. I am honored to congratulate and thank our agents for their well-earned achievements, and look forward to the same high-level success in 2022."

BOSTON

AWARDS BY GCI

Earning first place for Top Large Team by GCI is The Sarkis Team. First place for Top Small Team by GCI is the Bowers and Jedlin Team, followed by The Mario Massimino Team (#2), Zachary Gerg and Company (#3) and The Gendreau Group (#4).

Earning first place for Top Agent by GCI is Craig Brody, followed by Elaine Dolley (#2), Myrna Rothman (#3), Candice Klapman (#4), Linda Barrett (#5) and Fred Alibrandi (#6).

AWARDS BY VOLUME

In the Top Large Team by Sales Volume category is The Sarkis Team for first place. First place for Top Small Team by Sales Volume is The Bowers and Jedlin Team, followed by The Mario Massimino Team (#2), Zachary Gerg and Company (#3) and The Gendreau Group (#4).

In the Top Agent by Sales Volume category is Craig Brody, followed by Elaine Dolley (#2), Myrna Rothman (#3), Linda Barrett (#4), Fred Alibrandi (#5) and Candice Klapman (#6).

AWARDS BY TRANSACTIONS

The Top Team by Transactions is The Sarkis Team, followed by The Mario Massimino Team (#2), The Bowers and Jedlin Team (#3) The Gendreau Group (#4) and Zachary Gerg and Company (#5).

The Top Agent by Transactions is Myrna Rothman (#1), followed by Candice Klapman (#2), Elaine Dolley (#3), Jesse Greenstein (#4) and Lynne Zekis (#5).

ROOKIE OF THE YEAR

Rookie of the Year is awarded to Allison Cameron Parry and the Lifetime Achievement Award goes to Myrna Rothman.

THE NATIONAL AWARD BY VOLUME

The Sarkis Team ranked #8 in the country of Top Large Teams by volume company-wide.

PINNACLE CLUB AWARDS

The prestigious Pinnacle Club Award winners, presented to Massachusetts agents and teams who made over \$1 million in 2021 included The Sarkis Team.

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[About Douglas Elliman Inc.](#)

Douglas Elliman Inc. (NYSE: DOUG, “Douglas Elliman”) owns Douglas Elliman Realty, LLC, which is one of the largest residential brokerage companies in the New York metropolitan area, which includes New York City, Long Island, Westchester, Connecticut, New Jersey and the Hamptons, and the sixth largest in the U.S., with operations in California, Colorado, Texas, Florida and Massachusetts. In addition, Douglas Elliman sources, uses and invests in early-stage, disruptive property technology (“PropTech”) solutions and companies and provides other real estate services, including development marketing, property management and settlement and escrow services in select markets. Additional information concerning Douglas Elliman is available on its website, www.elliman.com.

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