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FOR IMMEDIATE RELEASE

**Douglas Elliman Realty Honors Top-Performing Agents of 2021,
Announcing Long Island Winners of The Firm's Annual Ellie Awards**

Douglas Elliman 2021 Total Sales Volume Tops \$51.2 Billion in Closed Sales

Elliman's Long Island Region Touts \$6.6B in 2021 Sales Volume

New York, NY – (March 10, 2022) – On March 10, [Douglas Elliman Realty](#), one of the largest independent residential real estate brokerages in the United States, announced the winners of the 2022 Ellie Awards, which honor the firm's top performing agents throughout the nation for 2021. Top performers on Long Island from Nassau and Suffolk counties, The North Fork, and Bayside, Queens were among the honorees of this year's awards.

"We are enormously proud of our unflagging agents and teams who contributed to the enormous success we achieved in 2021," said Howard M. Lorber, Executive Chairman of Douglas Elliman Realty. "It is because of their dedication and hard work that we were able to shatter our sales record with more than \$51 billion in sales volume. A monumental year by any measurement."

Nationwide sales for Douglas Elliman in 2021 totaled \$51.2 billion as the company continued its nationwide growth into new markets. The firm was responsible for approximately 59,550 sales and rental transactions.

"While 2021 was another challenging year, our talented agents drove our extraordinary growth through their creativity, collaborative work ethic and entrepreneurial spirit," said Scott Durkin, Chief Executive Officer of Douglas Elliman Realty. "I am incredibly proud of their collective and individual achievements as well as their personal and industry-wide sales records. I am honored to present them with these well-deserved Ellie Awards."

Douglas Elliman's Long Island Division (excluding the Hamptons) closed \$6.6B in sales volume in 2021, an impressive 27% increase over 2020. The region sold 9,160 units in 2021, a 16% increase over the year prior.

"Once again, our dedicated agents have proven their ability to expertly navigate any challenges or uncertainties thrown at them and to outperform the market by leaps and bounds," said Ann Conroy, CEO of Douglas Elliman Long Island. I am beyond proud to say their hard work and perseverance resulted in the best year on record for our Long Island region. Our agents are truly the best in the business. As always, I applaud them, and I'm excited to see what's in store for 2022 as we continue to elevate our strength in the marketplace."

AWARDS BY GCI

Taking home the Top Individual prize based on Gross Commission Income (GCI) for Long Island was Maggie Keats from the Port Washington office. The award for Top Team by GCI for Long Island went to The Maria Babaev Team from the Roslyn office.

Additional Top Individuals by GCI on Long Island were Regina Rogers (#2), Linda Freedman (#3), Ronnie Gerber (#4), Irene Rallis (#5), Lisa Jaeger (#6), Jason Orsini (#7), Michelle Keegan (#8), Lynda Olita (#9), Scott Bennett (#10), Barbara Leogrande (#11), Jill Berman (#12), Annette Mina (#13), Jing Sun (#14), Kristy Naddell (#15), Michael Furino (#16), Elpis Hardiman (#17), Thomas Uhlinger (#18), Joseph Scavo (#19), and Diane Andersen (#20).

Rounding out the Top Long Island Teams by GCI were The Tripodi / Shemtov Team (#2), Louise Pitlake Power Team (#3), Team Scarito (#4), The Lina Lopes Team (#5), The Korman Frade Team (#6), The Gutermuth Copersino Team (#7), The Pascullo-Salegna Team (#8), Tina Canaris Team (#9), Bryn Elliott Team (#10), The Evangelista Team (#11), The Alex Rubin Team (#12), The Principe Team (#13), The Fox Team (#14), The Paul Conforti Team (#15), Carr Falabella Team (#16), The Barriga Team (#17), The Jo Ann Boettcher Team (#18), The Evans Llorens Team (#19) and The Andréa Sorrentino Team.

AWARDS BY VOLUME

The #1 Agent on Long Island by Sales Volume was Maggie Keats. Other winners included Linda Freedman (#2), Irene Rallis (#3), Lisa Jaeger (#4), Ronnie Gerber (#5), Regina Rogers (#6), Michelle Keegan (#7), Jason Orsini (#8), Barba Leogrande (#9), Jill Berman (#10), Lynda Olita (#11), Scott Bennet (#12), Diane Andersen (#13), Elpis Hardimam (#14), Michael Furino (#15), Annette Mina (#16), Jing Sun (#17), Joseph Scavo (#18), Dalia Elison (#19) and Helene Vlachos (#20).

The #1 Team Award by volume went to The Maria Babaev Team. Other winners included The Tripodi / Shemtov Team (#2), Louise Pitlake Power Team (#3), Team Scarito (#4), The Lina Lopes Team (#5), The Korman Frade Team (#6), The Pascullo-Salegna Team (#7), The Gutermuth Copersino Team (#8), Tina Canaris Team (#9), The

Evangelista Team (#10), Bryn Elliott Team (#11), The Alex Rubin Team (#12), The Principe Team (#13), Carr Falabella Team (#14), The Paul Conforti Team (#15), The Fox Team (#16), The Jo Ann Boettcher Team (#17), The Barriga Team (#18), The Liu Shen Team (#19) and the Andréa Sorrentino Team and Evans Llorens Team (tied #20).

AWARDS BY TRANSACTIONS

Lisa Jaeger, of the East Setauket office, was recognized as the Top Individual Agent by number of transactions on Long Island, and The Lina Lopes Team took home the team award in the same category.

Other individual Long Island agents recognized in the top five based on closed units were Michelle Keegan (#2), Jason Orsini (#3), Maggie Keats (#4) and Barbara Leogrande (#5). Completing the list of Long Island's Top 5 Teams by transactions were Team Scarito (#2), The Tripodi / Shemtov Team (#3), Louise Pitlake Power Team (#4) and The Korman Frade Team (#5).

RENTAL AWARDS

Wendy Sanders (#1), Lauren Litt (#2) and Dawn Wands (#3) took home the awards for Top Rental Agents on Long Island, and the Rozita Soomekh Team (#1), The Tripodi / Shemtov Team (#2) and The Korman Frade Team were named the region's Top Rental Teams.

DE TITLE AWARD

The DE Title Service Award for highest gross premium was given to Sherri Mirando.

COMMERCIAL AWARDS

Christopher Pesce and the Rozita Soomekh Team tied for Long Island's #1 Commercial Awards. Other Top Commercial winners included Kenneth Hester (#2), Hootan Moeirzadeh (#3), Dennis Gandley (#4) and Michael Gronenthal (#5).

ROOKIE OF THE YEAR & LIFETIME ACHIEVEMENT AWARD

Miles Korman of Elliman's Sea Cliff office took home the Rookie of the Year Award for Long Island, and Susan Higgins of the Manhasset office was recognized for her career-long contributions to the business with the Lifetime Achievement Award.

PINNACLE CLUB & THE NATIONAL AWARD

The prestigious Pinnacle Club Award, presented to agents and teams who made over \$1 million in 2020, included Long Island winners: The Maria Babaev Team, the Tina Canaris Team, the Bryn Elliott Team, The Evangelista Team, Linda Freedman, Ronnie Gerber, The Gutermuth Copersino Team, Lisa Jaeger, Maggie Keats, Michelle Keegan, The Korman Frade Team, The Lina Lopes Team, Jason Orsini, The Pascullo-Salegna

Team, the Louise Pitlake Power Team, Irene Rallis, Regina Rogers, The Alex Rubin Team, Team Scarito, and The Tripodi / Shemtov Team.

The National Award, presented to the top 25 individuals and teams by GCI for the entire company nationwide, went to Long Island's Maggie Keats, who placed #21 among the Individual winners, and The Maria Babaev Team (#10 Medium Team).

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About Douglas Elliman Inc.

Douglas Elliman Inc. (NYSE: DOUG, "Douglas Elliman") owns Douglas Elliman Realty, LLC, which is one of the largest residential brokerage companies in the New York metropolitan area, which includes New York City, Long Island, Westchester, Connecticut, New Jersey and the Hamptons, and the sixth largest in the U.S., with operations in California, Colorado, Texas, Florida and Massachusetts. In addition, Douglas Elliman sources, uses and invests in early-stage, disruptive property technology ("PropTech") solutions and companies and provides other real estate services, including development marketing, property management and settlement and escrow services in select markets. Additional information concerning Douglas Elliman is available on its website, www.elliman.com.

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