



**CONTACT:** Nancy Raia  
**Douglas Elliman**  
(917) 531-7492  
[nancy.raia@elliman.com](mailto:nancy.raia@elliman.com)

Stephen Larkin  
**Douglas Elliman**  
(212) 891-7042  
[Stephen.larkin@elliman.com](mailto:Stephen.larkin@elliman.com)

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**FOR IMMEDIATE RELEASE**

**Douglas Elliman Honors Top-Performing Agents of 2020,  
Announcing Long Island Winners of The Firm's Annual Ellie Awards**

*Douglas Elliman 2020 Total Sales Volume Tops \$29.6 Billion in Closed Sales*

*Elliman's Long Island Region Touts \$5.3 B in 2020 Sales Volume*

**Long Island, NY** – (March 4, 2021) – On March 4<sup>th</sup>, [Douglas Elliman](#), one of the largest independent residential real estate brokerages in the United States, announced the winners of the 2021 Ellie Awards, which honor the firm's top performing agents throughout the nation for 2020. Top performers on Long Island from Nassau and Suffolk counties, The North Fork and Bayside, Queens were among the honorees of this year's awards.

"While this past year was extremely challenging, our talented agents persevered. Through their hard work and dedication, our brokerage was able to surpass its 2019 sales volume despite a global pandemic," said Howard M. Lorber, Executive Chairman, Douglas Elliman Realty, LLC. "Even though we cannot celebrate together in person as in years past, it is important for us to honor our incredibly skilled agents and present well-deserved awards for their extraordinary success."

Nationwide sales for Douglas Elliman in 2020 totaled \$29.6 billion as the company continued its nationwide growth into new markets. The firm was responsible for 46,303 sales and rental transactions.

Douglas Elliman's Long Island Division (excluding the Hamptons) sold 7,896 units in 2020 amounting in an incredible \$5.3 B in sales volume. Throughout the year Elliman continued to invest into Long Island markets prime for growth and sustainability, opening four new offices and entering the communities of New Hyde Park, Rockville Centre, Cutchogue and Seacliff.

"I am incredibly proud of our Douglas Elliman Long Island team, who worked diligently throughout a difficult and disruptive year to maintain strong market leadership," said Ann Conroy, Chief Executive Officer of Douglas Elliman's Long Island Division. "Regardless of the challenges, our agents continued to outperform the marketplace and I applaud their tenacity, focus, adaptation, and resolve to always perform at their best."

Taking home the Top Individual prize based on Gross Commission Income (GCI) for Long Island was Maggie Keats from the Port Washington office. The award for Top Team by GCI for Long Island went to The Maria Babaev Team from the Roslyn office.

Additional Top Individuals by GCI on Long Island were Annette Mina (#2), Irene Rallis (#3), Lynda Olita (#4), Regina Rogers (#5), Joyce Coletti (#6), Ronnie Gerber (#7), Linda Freedman (#8), Barbara Leogrande (#9), Kristy Naddell (#10), Jing Sun (#11), Michelle Keegan (#12), Jill Berman (#13), Scott Bennett (#14), Jason Orsini (#15), Maria Orlandi (#16), Paul Mateyunas (#17), Joseph Scavo (#18), Christine Malloy (#19) and Stephanie Calinoff (#20).

Rounding out the Top Long Island Teams by GCI were The Korman Frade Team (#2), The Tripodi/Shemtov Team (#3), the Louise Pitlake Power Team (#4), Team Scarito (#5), The Lina Lopes Team (#6), The Gutermuth Copersino Team (#7), The Pascullo-Salegna Team (#8), The Alex Rubin Team (#9), the Bryn Elliott Team (#10), the Tina Canaris Team (#11), The Joyce Roe Team (#12), The Jo Ann Boettcher Team (#13), The Evans Llorens Team (#14), The Paul Conforti Team (#15), The Lisa Jaeger Team (#16), the Carr Falabella Team (#17), The Evangelista Team (#18), The Donofrio Team (#19) and The Drucker-Fishbein Team (#20).

Annette Mina, of the East Islip office, was recognized as the Top Individual Agent by number of transactions on Long Island, and The Korman Frade Team took home the team award in the same category.

Other individual Long Island agents recognized in the top five based on closed units were Michelle Keegan (#2), Joyce Coletti (#3), Lisa Hendrickson (#4) and Barbara Leogrande (#5). Completing the list of Long Island's Top 5 Teams by transactions were The Tripodi/Shemtov Team (#2), The Lina Lopes Team (#3), the Louise Pitlake Power Team (#4) and Team Scarito (#5).

Wendy Sanders (#1) of the Great Neck office and Andrea Tafuri (#2) of the Long Beach office took home the awards for Top Rental Agents on Long Island, and the DE Title Service Award for highest gross premium was given to Sherri Mirando.

Christopher Pesce received the award for Top Commercial Agent for Long Island followed by Benedetto Indiviglia and Rozita Soomekh tied in the #2 spot.

Glen Fox of Elliman's Long Beach office took home the Rookie of the Year Award for Long Island, and Elyse Mayer of the Syosset office was recognized for her career-long contributions to the business with the Lifetime Achievement Award.

The prestigious Pinnacle Club Award winners from Long Island, presented to agents and teams who made over \$1 million in 2020, included The Maria Babaev Team, the Tina Canaris Team, the Bryn Elliott Team, The Gutermuth Copersino Team, Maggie Keats, The Korman Frade Team, The Lina Lopes Team, Annette Mina, Lynda Olita, The Pascullo-Salegna Team, the Louise Pitlake Power Team, Irene Rallis, The Joyce Roe Team, Regina Rogers, The Alex Rubin Team, Team Scarito, and The Tripodi/Shemtov Team.

#### About Douglas Elliman Real Estate

Established in 1911, Douglas Elliman Real Estate is the largest brokerage in the New York Metropolitan area and one of the largest independent residential real estate brokerages in the United States. With more than 7,000 agents, the company operates approximately 105 offices in New York City, Long Island, The Hamptons, Westchester, Connecticut, New Jersey, Florida, California, Colorado, Massachusetts and Texas. Moreover, Douglas Elliman has a strategic global alliance with London-based Knight Frank Residential for business in the worldwide luxury markets spanning 61 countries and six continents. The company also controls a portfolio of real estate services including

Douglas Elliman Development Marketing, Douglas Elliman Property Management and Douglas Elliman Commercial. For more information on Douglas Elliman as well as expert commentary on emerging trends in the real estate industry, please visit [elliman.com](http://elliman.com).

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