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FOR IMMEDIATE RELEASE

**Douglas Elliman Realty Honors Top-Performing Agents of 2021,
Announcing Colorado Winners of The Firm's Annual Ellie Awards**

Douglas Elliman 2021 Total Sales Volume Tops \$51.2 Billion in Closed Sales

Aspen, CO – (March 10, 2022) – On March 10, [Douglas Elliman Realty](#), one of the largest independent residential real estate brokerages in the United States, announced the winners of the 2022 Ellie Awards, which honor the firm's top performing agents throughout the nation for 2021. Top performers in Aspen and Snowmass Village, Colorado, were among the honorees of this year's awards.

"We are enormously proud of our unflagging agents and teams who contributed to the enormous success we achieved in 2021," said Howard M. Lorber, Executive Chairman of Douglas Elliman Realty. "It is because of their dedication and hard work that we were able to shatter our sales record with more than \$51 billion in sales volume. A monumental year by any measurement."

Nationwide sales for Douglas Elliman in 2021 totaled \$51.2 billion as the company continued its nationwide growth into new markets. The firm was responsible for approximately 59,550 sales and rental transactions.

"While 2021 was another challenging year, our talented agents drove our extraordinary growth through their creativity, collaborative work ethic and entrepreneurial spirit," said Scott Durkin, Chief Executive Officer of Douglas Elliman Realty. "I am incredibly proud of their collective and individual achievements as well as their personal and industry-wide sales records. I am honored to present them with these well-deserved Ellie Awards."

Douglas Elliman's Western Region witnessed its best year since the company entered its markets. Colorado ended 2021 with nearly \$1.3 billion in closed sales volume, a 47 percent increase over the prior year.

2021 was a notable year for eight-figure sales. Some of the sensational deals included the \$72.5 million record-breaking sale on Willoughby Way and the \$44.5 million sale of 132 and 150 Placer Lane. Joshua Saslove represented the seller and Riley Warwick represented the buyer in both these high-profile deals. Serenity Ridge closed for \$12.5 million with Liza Hogan as the only agent on the deal.

"While the pandemic created upheaval in our lives for the past couple of years, our high-powered squad of 60 heavy-hitting brokers in Colorado stayed focused and adapted to the new normal with tenacity and resilience," said Stephen Kotler, CEO of Douglas Elliman Realty's Western Region. "I am

immensely proud of our team as they actively shape the future of real estate in the Rocky Mountains. The best is yet to come!”

NATIONAL AWARDS

The National Award, presented to the top 25 individuals and teams (by size) by sales volume for the entire company nationwide, went to Saslove and Warwick (#4 Small Team).

AWARDS BY GCI

In Colorado, the Saslove and Warwick team was named the firm’s Top Team by Gross Commission Income (GCI). They were followed by the Engel Lansburgh Team (#2), The Bass Wogan Team (#3), The Rulon Kelly Team (#4) and The Coates Horn Team (#5).

The award for Top Individual Agent by GCI in Colorado went to Melanie Muss. Other winners in this category included Brittanie Rockhill (#2), Layne Shea (#3), Jill Shore (#4), Lori Guilander (#5), Liza Hogan (#6), Julia Herman (#7), Amy Doherty (#8), Betsy Black (#9), Michael Latousek (#10), Bruce Johnson (#11), Mary Kate Farrell (#12), Gary Kelly (#13), Max Taam (#14), Kristin Balko (#15), Daniel Becker (#16), Susan Hershey (#17), Ashley Chod (#18), Bill Stirling (#19) and George P. Huggins (#20).

AWARDS BY VOLUME

The Top Individual Agent in Colorado by Volume was Melanie Muss. She was followed by Layne Shea (#2), Brittanie Rockhill (#3), Jill Shore (#4), Lori Guilander (#5) Amy Doherty (#6), Liza Hogan (#7), Michael Latousek (#8), Bruce Johnson (#9), Gary Kelly (#10), Bill Stirling (#11), Betsy Black (#12), Mary Kate Farrell (#13), Max Taam (#14), Julia Herman (#15), Kristin Balko (#16), Daniel Becker (#17), Susan Hershey (#18), George P. Huggins (#19), and Ashley Chod (#20).

The Top Team by Volume was awarded to Saslove and Warwick. Other winners included The Engel Lansburgh Team (#2), The Bass Wogan Team, The Rulon Kelly Team (#4) and The Coates Horn Team (#5).

PINNACLE CLUB AWARDS

The prestigious Pinnacle Club Award winners, presented to Colorado agents and teams who made over \$1 million in 2021 included The Bass Wogan Team, The Coates Horn Team, The Engel Lansburgh Team, Lori Guilander, Melanie Muss, Brittanie Rockhill, The Rulon Kelly Team, Saslove and Warwick, Layne Shea and Jill Shore.

About Douglas Elliman Inc.

Douglas Elliman Inc. (NYSE: DOUG, “Douglas Elliman”) owns Douglas Elliman Realty, LLC, which is one of the largest residential brokerage companies in the New York metropolitan area, which includes New York City, Long Island, Westchester, Connecticut, New Jersey and the Hamptons, and the sixth largest in the U.S., with operations in California, Colorado, Texas, Florida and Massachusetts. In addition, Douglas Elliman sources, uses and invests in early-stage, disruptive property technology (“PropTech”) solutions and companies and provides other real estate services, including development marketing, property management and settlement and escrow services in select markets. Additional information concerning Douglas Elliman is available on its website, www.elliman.com.

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