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FOR IMMEDIATE RELEASE

**Douglas Elliman Honors Top-Performing Agents of 2020,
Announcing Boston Winners of The Firm's Annual Ellie Awards**

*Brokerage Earns Top Recorded Residential Sale in Massachusetts in 2020
with Paul Fireman's Brookline Estate*

Douglas Elliman 2020 Total Sales Volume Tops \$29.6 Billion in Closed Sales

New York, NY – (March 4, 2021) – On March 4th, Douglas Elliman, one of the largest independent residential real estate brokerages in the United States, announced the winners of the 2021 Ellie Awards, which honor the firm's top performing agents throughout the nation for 2020. Top performers from Boston were among the honorees this year.

"While this past year was extremely challenging, our talented agents persevered. Through their hard work and dedication, our brokerage was able to surpass its 2019 sales volume despite a global pandemic," said Howard M. Lorber, Executive Chairman, Douglas Elliman Realty, LLC. "Even though we cannot celebrate together in person as in years past, it is important for us to honor our incredibly skilled agents and present well-deserved awards for their extraordinary success."

Nationwide sales for Douglas Elliman in 2020 totaled \$29.6 billion as the company continued its nationwide growth into new markets. The firm was responsible for 24,242 sales and 22,061 rental transactions.

In 2020, Douglas Elliman's Boston Division achieved \$321,900,000 in sales volume. The firm earned the highest recorded residential sale in Massachusetts for the year, with Paul Fireman's Brookline estate at 150 Woodland Road and adjacent acreage selling for a total \$41,000,000. Additionally, Douglas Elliman secured the highest sale at The Ritz Downtown with Penthouse B, which sold for \$6,900,000.

"Although 2020 was a difficult year nationwide, we are immensely proud of our agents for their outstanding, record-breaking sales which ultimately exceeded our total sales volume from the year prior," said Lisa Rainis, Executive Manager of Sales for Douglas Elliman's Boston Division. "We are thrilled to congratulate and thank our agents for their well-earned achievements. Their hard work has paid off, and we look forward to the same high-level success in 2021."

BOSTON

In Boston, earning first place for Top Team by Gross Commission Income (GCI) was The Sarkis Team. Other top teams included the Live in Luxury Team (#2) and the Bowers-Jedlin Team (#3).

Boston's Top Individual by GCI was Elaine Dolley. Other top individuals included Myrna Rothman (#2), Mario Massimino (#3), Fred Alibrandi (#4) and Karen J Christie (#5).

The Top 3 Teams by Transactions in Boston were led by The Sarkis Team and included the Live in Luxury Team (#2) and the Bowers-Jedlin Team (#3).

The Top 5 Individuals by Transactions in Boston were led by Eric Labarre and included Myrna Rothman (tied for #2), Fred Alibrandi (tied for #2), Mario Massimino (#3), Candace Klapman (#4) and Elaine Dolley (#5).

Roy Bahnam received Elliman's Rookie of the Year award for Boston.

The prestigious Pinnacle Club Award winners, presented to agents and teams who made over \$1 million in 2020, included The Sarkis Team in Boston.

About Douglas Elliman Real Estate

Established in 1911, Douglas Elliman Real Estate is the largest brokerage in the New York Metropolitan area and one of the largest independent residential real estate brokerages in the United States. With more than 7,000 agents, the company operates approximately 105 offices in New York City, Long Island, The Hamptons, Westchester, Connecticut, New Jersey, Florida, California, Colorado, Massachusetts and Texas. Moreover, Douglas Elliman has a strategic global alliance with London-based Knight Frank Residential for business in the worldwide luxury markets spanning 61 countries and six continents. The company also controls a portfolio of real estate services including Douglas Elliman Development Marketing, Douglas Elliman Property Management and Douglas Elliman Commercial. For more information on Douglas Elliman as well as expert commentary on emerging trends in the real estate industry, please visit elliman.com.