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FOR IMMEDIATE RELEASE

Douglas Elliman Welcomes Lourdes Alatrisme to its Florida Brokerage
Miami's number 1 producing agent at Engel & Völkers, Brings Decades of Experience to Elliman's Coral Gables Office

(MIAMI, FL – November 9, 2020) – Douglas Elliman Real Estate, one of the largest independent residential real estate brokerages in the United States, is pleased to announce that top South Florida agent and real estate expert, Lourdes Alatrisme, has joined the firm's Coral Gables office located at 1515 Sunset Drive. Previously with Engel & Völkers, Lourdes has sold over \$130 million in 2019 and is known for her multiple record breaking sales, high profile clientele and encyclopedic knowledge of the most prestigious neighborhoods in South Florida. Lourdes brings over \$200million in active listings to Douglas Elliman.

"We are honored to welcome Lourdes Alatrisme and her team to Douglas Elliman. Lourdes' highly regarded reputation and personal achievements, coupled with her powerful and trusted client base, will make her and her team a tremendous asset to our brokerage's South Florida footprint," said Jay Phillip Parker, Chief Executive Officer of Douglas Elliman Florida Brokerage. "Lourdes combines her extensive market knowledge, powerful negotiating skills and her distinctive quality of service to empower her global clientele. Her brokerage skills directly align with the level of professionalism we promote at Douglas Elliman."

Since 2010 Lourdes has been the top producing agent at Engel & Völkers Miami, in 2012 she was awarded the title of a top producer nationwide and number ten by sales volume globally in 2018. Lourdes holds the title of the most sales and highest volume in Miami Beach's Palm Island in the last two years. Most recently, she was recognized nationally by The Real Trends Tom Ferry "The Thousand" annual rankings for individual sales volume in 104th place and number six in Miami specifically. Lourdes and her team will continue to focus and service Miami's finest and exclusive neighborhoods including Miami, Miami Beach, Coral Gables, Bal Harbour and beyond.

"The decision to join Douglas Elliman was based on the strength of their luxury brand, both nationally and internationally, as we continue to see strong interest in South Florida from buyers from across the country and around the world," said Lourdes Alatrisme. "Douglas Elliman provides a multitude of impressive platforms to effectively market

properties and properly service our global clientele through their best-in-class technology, marketing, and public relations, I look forward to providing superior service to our valued clients."

Joining Lourdes at Douglas Elliman are team members, Mariana Martinez, Head of Operations and real estate specialist, Renier Casanova. Lourdes is known as a trusted and reputable real estate advisor servicing high profile clientele including NBA and Miami Heat icons, Chris Bosh and Alonzo Mourning, while also representing multiple successful business leaders including Leah and Roy Black, Rick de la Croix, owner of Hublot watches, Karim Alibhai, Principle of Gecom and many more. Lourdes' clients have come to depend on her considerable expertise and market knowledge. As a Knight Frank Residential Card Holder, Alariste will focus on fostering new and nurturing existing relationships with international clientele.

About Douglas Elliman Real Estate

Established in 1911, Douglas Elliman Real Estate is the largest brokerage in the New York Metropolitan area and one of the largest independent residential real estate brokerages in the United States. With more than 7,000 agents, the company operates approximately 105 offices in New York City, Long Island, The Hamptons, Westchester, Connecticut, New Jersey, Florida, California, Colorado, Massachusetts and Texas. Moreover, Douglas Elliman has a strategic global alliance with London-based Knight Frank Residential for business in the worldwide luxury markets spanning 60 countries and six continents. The company also controls a portfolio of real estate services including Douglas Elliman Development Marketing, Douglas Elliman Property Management and Douglas Elliman Commercial. For more information on Douglas Elliman as well as expert commentary on emerging trends in the real estate industry, please visit elliman.com.