



**CONTACT:** Samantha Feld  
**Douglas Elliman**  
(212) 891-7735  
[samantha.feld@elliman.com](mailto:samantha.feld@elliman.com)

Stephen Larkin  
**Douglas Elliman**  
(212) 891-7042  
[Stephen.larkin@elliman.com](mailto:Stephen.larkin@elliman.com)

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**FOR IMMEDIATE RELEASE**

**Douglas Elliman Hits Highest Closed Sales and Transactions Volume in a Decade**

*Douglas Elliman 2021 Total Sales Volume Hits \$51.2 Billion in Closed Sales*

**New York, NY** – (February 9, 2022) – [Douglas Elliman Realty](#), one of the largest residential brokerage companies in the New York metropolitan area and the sixth largest in the U.S., announces today that the firm had a record-breaking 2021. Nationwide sales totaled approximately \$51.2 billion, the highest sales volume in ten years with a total of approximately 32,400 sales transactions, also the highest in a decade.

“We are enormously proud of our unflagging agents, managers and staff across the country who all contributed to the enormous success we achieved in 2021,” said Howard M. Lorber, Douglas Elliman Inc.’s CEO. “2021 proved to be a banner year, culminating with our greatest listing yet: DOUG trading on the New York Stock Exchange.”

Accolades for Douglas Elliman include being number one in New York City in listing volume, number one in Long Island in sold units, sales volume and agent count, number one in Palm Beach County in sold units and number one in Miami Dade County in sold units. Price records were also broken in Boston, Aspen, Orange County, California, the Hamptons, Greenwich and Palm Beach.

“I am so proud of our exceptional agents and teams who helped us reach this pivotal moment in our company’s 111-year history,” said Scott Durkin, CEO of Douglas Elliman. “Through their hard work and dedication, our brokerage was able to surpass our highest sales and transactions in over a decade.”

The firm also expanded their footprints in Texas, to Dallas and Austin, and in Florida, to Naples and Jacksonville. And in the northeast, the firm began operations on Martha's Vineyard and Nantucket and opened a new office in downtown Greenwich.

Douglas Elliman Development Marketing also had an outstanding 2021 and finished the year with more than 1,000 closed units totaling just over \$3.2 billion. DEDM took over sales at Pritzker Prize-winning Jean Nouvel and interior designer Thierry Despont’s 53 West 53 and launched sales at Mandarin Oriental Residences Fifth Avenue. In Florida, they sold out VistaBlue, 5000 North Ocean and Bristol Palm Beach in the Greater Palm Beach area and The Ritz-Carlton Residences in Miami Beach.

**About Douglas Elliman Inc.**

Douglas Elliman Inc. (NYSE: DOUG) is one of the largest residential brokerage companies in the New York metropolitan area, which includes New York City, Long Island, Westchester, Connecticut, New Jersey and the Hamptons, and the sixth largest in the U.S., with substantial businesses in

California, Colorado, Texas, Florida and Massachusetts. In addition, Douglas Elliman sources, uses and invests in early-stage, disruptive property technology (“PropTech”) solutions and companies and provides other real estate services, including development marketing, property management and settlement and escrow services in select markets. Additional information concerning Douglas Elliman is available on its website, [www.elliman.com](http://www.elliman.com).

Investors and others should note that we may post information about Douglas Elliman on our website at [www.elliman.com](http://www.elliman.com) or, if applicable, on our accounts on Facebook, Instagram, LinkedIn, TikTok, Twitter, YouTube or other social media platforms. It is possible that the postings or releases could include information deemed to be material information. Therefore, we encourage investors, the media and others interested in Douglas Elliman to review the information we post on our website at [www.elliman.com](http://www.elliman.com) and on our social media accounts.