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**FOR IMMEDIATE RELEASE**

**Douglas Elliman Lands in Martha’s Vineyard, Nantucket and Cape Cod**  
*The Real Estate Giant Kicks-Off New Company Initiative*  
*Allowing Agents to Work Virtually in New England*

**New York, New York (June 3, 2020)** – Douglas Elliman, one of the largest independent residential real estate brokerages in the United States, announced today that it has expanded its Massachusetts footprint to include Martha’s Vineyard, Nantucket and Cape Cod.

“If we had to identify one silver lining from COVID-19, it would be that we all discovered the value of working remotely. Our business has the capacity to excel well beyond brick-and-mortar,” explains Scott Durkin, President & COO of Douglas Elliman. “When The Gendreau Group expressed interest in doing business on the Cape and Islands, we fully supported their venture and wanted to introduce a new company initiative in allowing agents to operate ‘virtually’ outside the vicinity of Elliman offices.”

Douglas Elliman has been in the Boston area since 2018, under the leadership of Scott Elwell, Regional Vice President of Sales for New England and Westchester. As the brokerage continues to grow its presence in the state’s capital and surrounding suburbs, it is a natural next step to expand into the region’s most prestigious second home markets of Martha’s Vineyard, Nantucket and Cape Cod.

“One of our greatest prides at Douglas Elliman is allowing agents the flexibility to serve whichever communities they so choose without the constraints of exclusive contracts or even physical office space,” says Elwell.

“We are so grateful to be backed by such an innovative brokerage,” says DJ Gendreau, founder of The Gendreau Group. “As one of the largest authorities in real estate, the ability to utilize Douglas Elliman’s resources in technology, marketing and public relations is everything. This platform has established agents as experts in any place our clients want to call home.”

Douglas Elliman’s agent roster for Martha’s Vineyard currently includes DJ Gendreau and Allison Cameron Parry of The Gendreau Group and Jesse Greenstein. Servicing Nantucket is George Jedlin and Michael Passaro. Finally, Cape Cod consists of Karen Christie, Eric McCarthy, Joan Cucchiara, Myrna Rothman and The Sarkis Team in

addition to Haley Cutter, Josie McKenzie and Kathryn Fruggiero-Lyons of the Live in Luxury Team.

While Douglas Elliman begins its virtual expansion in New England, the brokerage is excited to introduce this practice nationwide.

### **About Douglas Elliman**

Established in 1911, Douglas Elliman Real Estate is the largest brokerage in the New York Metropolitan area and one of the largest independent residential real estate brokerages in the United States. With more than 7,000 agents, the company operates approximately 120 offices in New York City, Long Island, The Hamptons, Westchester, Connecticut, New Jersey, Florida, California, Colorado, Massachusetts and Texas. Moreover, Douglas Elliman has a strategic global alliance with London-based Knight Frank Residential for business in the worldwide luxury markets spanning 60 countries and six continents. The company also controls a portfolio of real estate services including Douglas Elliman Development Marketing, Douglas Elliman Property Management and Douglas Elliman Commercial. For more information on Douglas Elliman as well as expert commentary on emerging trends in the real estate industry, please visit [elliman.com](http://elliman.com).

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