

Elliman Report

Colorado

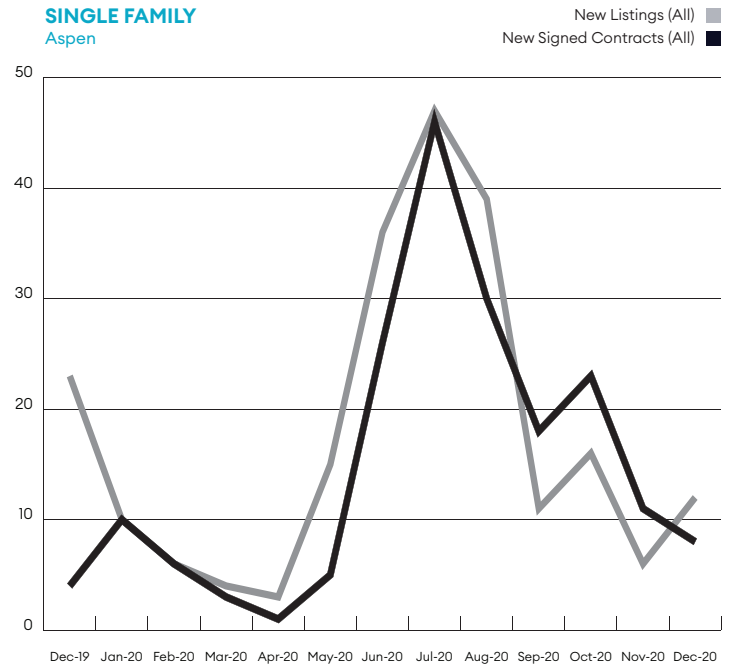
December 2020 New Signed Contracts

Aspen

"New signed contracts for single families showed large annual gains while condo new signed contracts doubled over the same period. Single family new inventory fell sharply for the second straight month, overpowered by new signed contract gains."

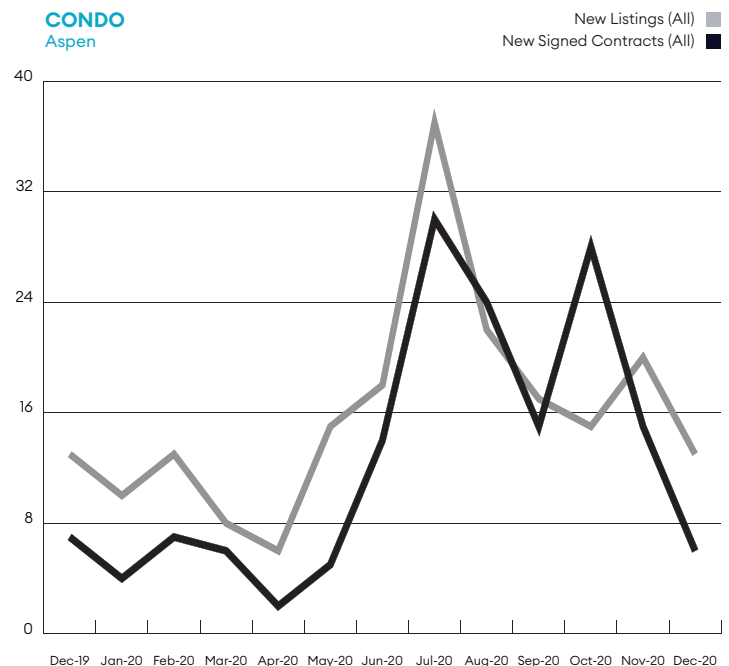
SINGLE FAMILY MATRIX Aspen	DEC 2020	DEC 2019	%Δ (yr)
New Signed Contracts (All)	8	4	100.0%
< \$500K	1	0	
\$500K - \$999K	1	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	1	-100.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	3	1	200.0%
\$10M - \$19.99M	1	1	0.0%
≥ \$20M	2	1	100.0%
New Listings (All)	12	23	-47.8%
< \$500K	0	0	
\$500K - \$999K	0	1	-100.0%
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	0	2	-100.0%
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	1	10	-90.0%
\$10M - \$19.99M	3	7	-57.1%
≥ \$20M	7	2	250.0%

SINGLE FAMILY Aspen



CONDO MATRIX Aspen	DEC 2020	DEC 2019	%Δ (yr)
New Signed Contracts (All)	6	7	-14.3%
< \$500K	0	1	-100.0%
\$500K - \$999K	3	1	200.0%
\$1M - \$1.99M	2	2	0.0%
\$2M - \$3.99M	1	2	-50.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	13	13	0.0%
< \$500K	0	2	-100.0%
\$500K - \$999K	1	4	-75.0%
\$1M - \$1.99M	6	0	
\$2M - \$3.99M	2	3	-33.3%
\$4M - \$4.99M	1	1	0.0%
\$5M - \$9.99M	1	2	-50.0%
\$10M - \$19.99M	2	1	100.0%
≥ \$20M	0	0	

CONDO Aspen

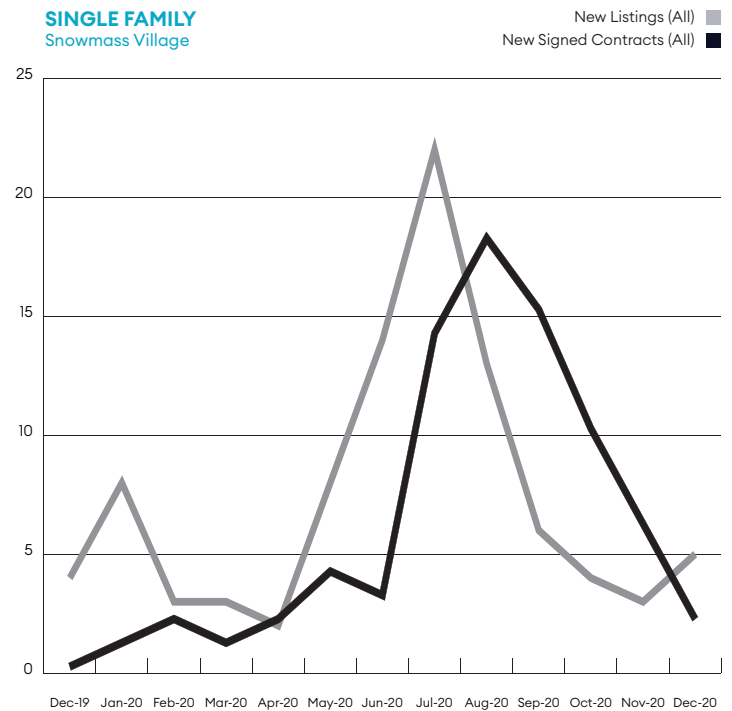


Source: Aspen/Glenwood MLS

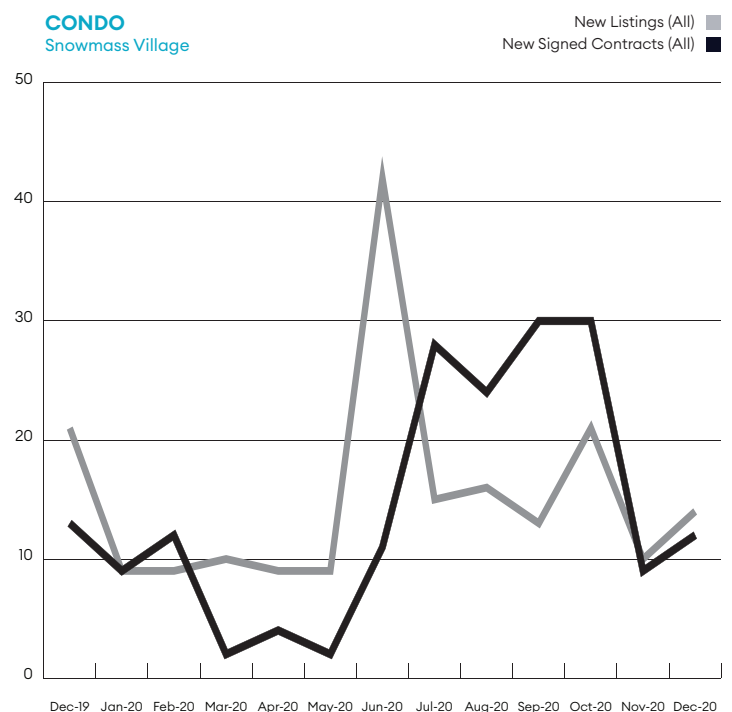
Snowmass Village

"New signed contracts for single families pressed higher year over year but at the lowest rate since tracking began in July. Single family new inventory fell sharply year over year for the third time in four months."

SINGLE FAMILY MATRIX Snowmass Village	DEC 2020	DEC 2019	%Δ (YR)
New Signed Contracts (All)	2	0	
< \$500K	0	0	
\$500K - \$999K	1	0	
\$1M - \$1.99M	0	0	
\$2M - \$3.99M	1	0	
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	5	4	25.0%
< \$500K	0	0	
\$500K - \$999K	1	0	
\$1M - \$1.99M	1	0	
\$2M - \$3.99M	1	2	-50.0%
\$4M - \$4.99M	2	2	0.0%
\$5M - \$9.99M	0	0	
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	



CONDO MATRIX Snowmass Village	DEC 2020	DEC 2019	%Δ (YR)
New Signed Contracts (All)	12	13	-7.7%
< \$500K	0	3	-100.0%
\$500K - \$999K	7	3	133.3%
\$1M - \$1.99M	4	1	300.0%
\$2M - \$3.99M	1	3	-66.7%
\$4M - \$4.99M	0	1	-100.0%
\$5M - \$9.99M	0	2	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	
New Listings (All)	14	21	-33.3%
< \$500K	2	2	0.0%
\$500K - \$999K	5	11	-54.5%
\$1M - \$1.99M	4	3	33.3%
\$2M - \$3.99M	3	4	-25.0%
\$4M - \$4.99M	0	0	
\$5M - \$9.99M	0	1	-100.0%
\$10M - \$19.99M	0	0	
≥ \$20M	0	0	



Source: Aspen/Glenwood MLS

Questions or comments? Email report author
Jonathan Miller at jmiller@millersamuel.com
Methodology: millersamuel.com/research-reports/methodology

Douglas Elliman Real Estate
630 East Hyman Avenue, Aspen, CO 81611
970.925.8810 • elliman.com

Miller Samuel Real Estate Appraisers & Consultants
21 West 38th Street, New York, NY 10018
212.768.8100 • millersamuel.com