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FOR IMMEDIATE RELEASE

Top-Producing Agent Richard Phan Joins Douglas Elliman

Seasoned Corcoran Alum Brings Knowledge, Experience and Strong Track-Record of Sales to New Role at Elliman

New York, NY (XX) - [Douglas Elliman Real Estate](#), the third largest residential real estate brokerage company in the United States, is pleased to announce that top-producing New York City agent, Richard Phan, has joined the firm. Phan joins Elliman from Corcoran, where he was an integral member of the Carrie Chiang/Janet Wang Team, and was involved in some of the most prominent sales in all of New York City. Notably, Phan is acclaimed for selling Manhattan's most expensive townhouse in 2017 for \$79.5 million. He will be based out of Elliman's headquarters at 575 Madison Avenue.

"We are thrilled to have Richard join us at Elliman," said Steven James, Douglas Elliman's President and CEO, New York City. "His professionalism, attention to detail, absolute discretion and integrity are highly-valued by everyone who knows him. He is well respected among his customers, clients and colleagues and I'm confident that his vast knowledge, focus and drive will serve him well at Elliman."

To date, Phan has sold over \$1.1 billion in property covering all sectors of the condominium, cooperative, new development and townhouse markets. He touts an extensive client list and has experience working with top corporate executives, international investors, artists and professionals from the financial services, real estate and fashion sectors.

"After a very successful decade with my former team, the timing seemed right to take the next step in my career, and I'm so happy to embark on this new chapter at Douglas Elliman," said Phan. "I've always admired Elliman's dedication to their customers and agents, and how the firm has adapted to new technologies and grown its reach into exciting new markets."

Originally from Hawaii, Phan also has an intimate understanding of the West Coast market. Previously, he worked at Hawaii's largest title and escrow firm – giving him a unique perspective into the legal components of real estate. This multi-dimensional experience will make him a strong asset to Douglas Elliman.

About Douglas Elliman Real Estate

Established in 1911, Douglas Elliman Real Estate is the largest brokerage in the New York Metropolitan area and the third largest residential real estate company nationwide. With more than 7,000 agents, the company operates approximately 113 offices in New York City, Long Island, The Hamptons, Westchester, Connecticut, New Jersey, Florida, California, Colorado and Massachusetts. Moreover, Douglas Elliman has a strategic global alliance with London-based Knight Frank Residential for business in the worldwide luxury markets spanning 60 countries and six continents. The company also controls a portfolio of real estate services including Douglas Elliman Development Marketing, Douglas Elliman Property Management and Douglas Elliman Commercial. For more information on Douglas Elliman as well as expert commentary on emerging trends in the real estate industry, please visit elliman.com.