



REAL ESTATE ROUNDTABLE

Neigh-borly Advice

The East End offers the ideal locale for equestrian sports. There's a plethora of wealth and plenty of pastoral land, and we have the Hampton Classic Horse Show. One of the country's largest outdoor equine competitions, the Classic completes the summer show circuit before riders and their mounts head to Wellington, Florida, the winter riding capital. We asked these top agents how equestrian sports drive the real estate market these days.

PHOTO CREDITS
Kelly Killoren Bensimon photo by Matt Albiani



Kelly Killoren Bensimon

DOUGLAS ELLIMAN REAL ESTATE

Equestrian sports and the demographic of those that compete, work, and ride are moving the real estate market in terms of migration and centralization. Buyers that are passionate about the equestrian lifestyle and sport will go where there is opportunity and they have migrated to create their oasis in the markets that have the most to offer. High-net-worth individuals are taking their beloved family, friends, passions and belongings with them. While there is uncertainty in the world relative to freedom, one place you can indulge with friends and families is at home. That is the driver and we are seeing an upcycling because of this. It's a less distributed network of homes and a focus on dream homes where family and friends can create memories either by owning their own barns on a farm, keeping their horses on their own properties, or in close proximity to where they can compete and/or ride for their own passion at a local barn.